

Investor Information Meeting

Half-year ended September 30, 2004

November 11, 2004



ARIAKE JAPAN Co.,Ltd.

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1. Operating Results for the Current Period

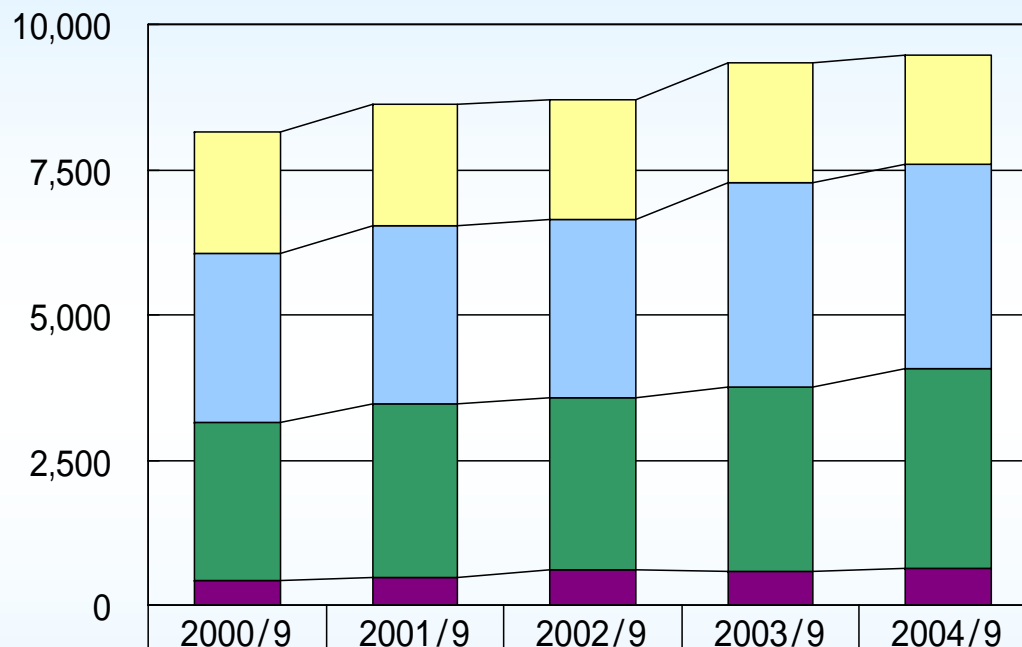
Consolidated Operating Results

	FY2003 1st.Half	FY2004 1st.Half	FY2005 1st.Half	Increase/ Decrease (amount)	Increase/ Decrease (%)
Net Sales	8,803	9,442	9,568	126	1.3%
Operating Income	2,333	2,758	2,491	266	9.7%
Operating Income Ratio	26.5%	29.2%	26.0%	3.2 %	—
Ordinary Income	2,342	2,836	2,497	339	12.0%
Ordinary Income Ratio	26.6%	30.0%	26.1%	3.9 %	—
Net Income	1,341	1,624	1,489	135	8.4%
EPS (Yen)	49.96	55.02	45.86		

(Millions of Yen)

Consolidated Net Sales by Industries

(Millions of Yen)



Instant Noodle	2,089	2,084	2,071	2,076	1,889
Processed Food	2,896	3,068	3,074	3,507	3,513
Restaurant Ind.	2,732	2,978	2,963	3,185	3,436
Consolidated Subsidiaries	423	483	602	578	634

Growth Rate (YonY)

Instant Noodle -9.0%

Processed Food -

Restaurant Ind. 8.2%

Consolidated Subsidiaries 9.7%

Growth Rate in 4 years

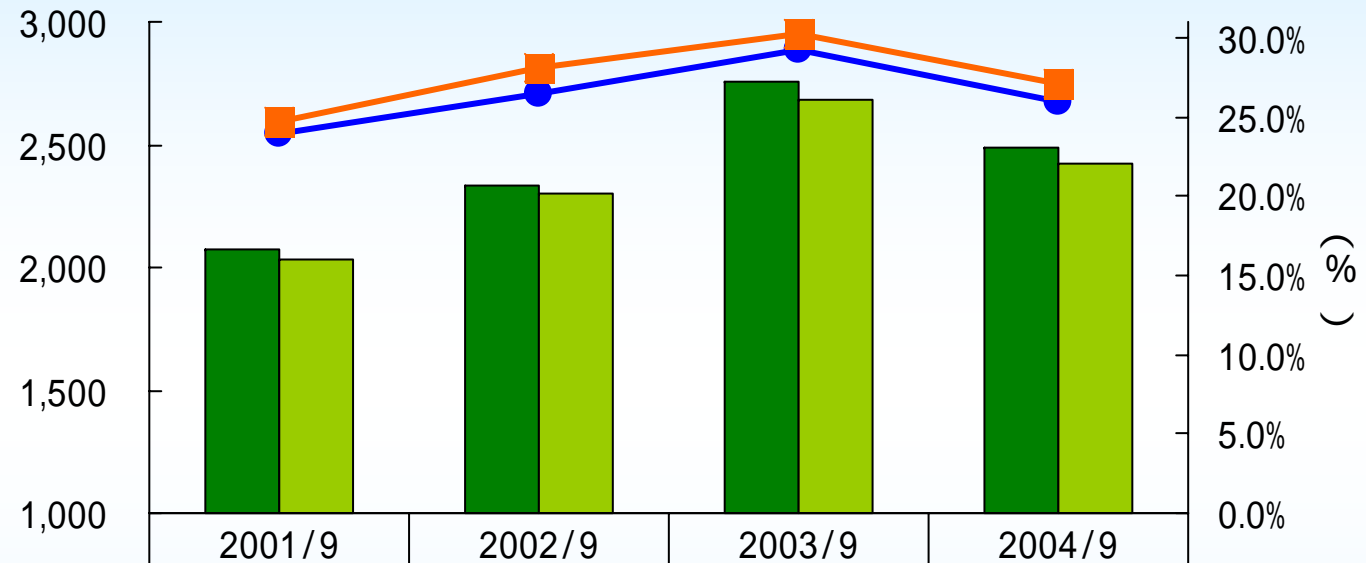
Instant Noodle 90.4%

Processed Food 120.9%

Restaurant Ind. 126.1%

Operating Income

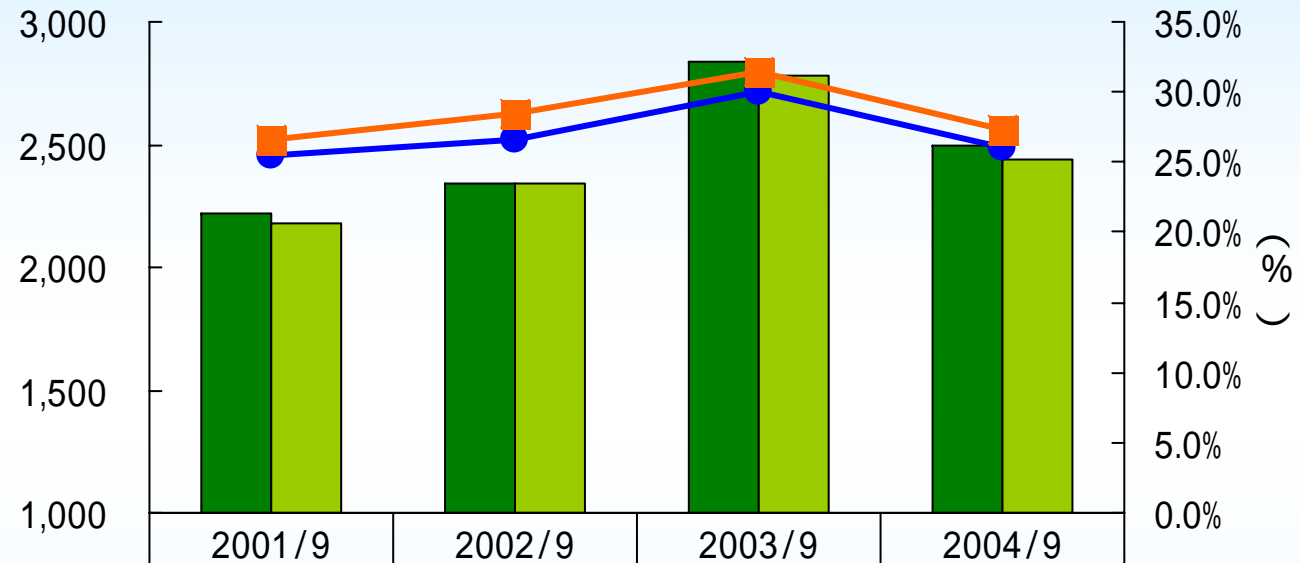
(Millions of Yen)



Consolidated Operating Income	2,076	2,333	2,758	2,491
Non-Consolidated Operating Income	2,031	2,301	2,683	2,423
Consolidated Operating Income Ratio	23.9%	26.5%	29.2%	26.0%
Non-Consolidated Operating Income Ratio	24.7%	28.1%	30.3%	27.1%

Ordinary Income

(Million of Yen)



Consolidated Ordinary Income	2,220	2,342	2,836	2,497
Non-Consolidated Ordinary Income	2,182	2,338	2,784	2,442
Consolidated Ordinary Income Ratio	25.5%	26.6%	30.0%	26.1%
Non-Consolidated Ordinary Income Ratio	26.6%	28.5%	31.4%	27.3%

Non-Consolidated Operating Results

	FY2003 1st. Half	FY2004 1st. Half	FY2005 1st. Half	Increase /Decrease (amount)	Increase /Decrease (%)
Net Sales	8,201	8,864	8,933	69	0.8%
Operating Income	2,301	2,683	2,423	259	9.7%
Operating Income Ratio	28.1%	30.3%	27.1%	3.1%	—
Ordinary Income	2,338	2,784	2,442	341	12.3%
Ordinary Income Ratio	28.5%	31.4%	27.3%	4.1%	—
Net Income	1,344	1,575	1,440	135	8.6%
EPS (Yen)	50.07	53.36	44.36		

(Millions of Yen)

Non-Consolidated Operating Income

- Major three cost factors of operating loss (-9.7%) (2,683 million yen 2,423 million yen = 259 million yen)
 - Write-down of inventory of BSE-related products
 - Disposal of inventory of products in small packets for summer season
 - Large increase in energy cost

	2004/9	2003/9	Increase /Decrease	Goal in FY2005
Operating Income Ratio	27.1%	30.3%	3.1%	27.9%
Marginal Profit Ratio	50.8%	53.6%	2.8%	52.0%
Fixed Charge Ratio	23.6%	23.2%	0.4%	23.0%
Depreciation and Amortization	4.5%	4.7%	0.2%	4.6%

2.Revision of Earnings Forecast for the Fiscal Year ending March 31, 2005

Revision of Earnings Forecast for the Fiscal Year ending March 31, 2005

Consolidated Basis

(Millions of Yen/%)

	Net Sales	Operating Income	Ordinary Income	Net Income
Previous Announced Forecast (A)	20,800	6,300	6,400	3,670
Revised Forecast (B)	20,400	5,400	5,500	3,170
Increase/Decrease (B-A)	400	900	900	500
Increase/Decrease (%)	1.9	14.3	14.1	13.6
FY ended March 31, 2004 (C)	19,458	5,718	5,930	3,419
Increase/Decrease (B-C)	942	318	430	249
Increase/Decrease (%)	4.8	5.6	7.3	7.3

EPS Forecast (Full Year) 97.61 Yen

Revision of Earnings Forecast for the Fiscal Year ending March 31, 2005

Non-Consolidated Basis

(Millions of Yen/%)

	Net Sales	Operating Income	Ordinary Income	Net Income
Previous Announced Forecast (A)	19,370	6,200	6,300	3,600
Revised Forecast (B)	19,000	5,300	5,400	3,080
Increase/Decrease (B-A)	370	900	900	520
Increase/Decrease (%)	370	14.5	14.3	14.4
FY ended March 31, 2004 (C)	18,288	5,574	5,813	3,343
Increase/Decrease (B-C)	712	274	413	263
Increase/Decrease (%)	3.9	4.9	7.1	7.9

EPS Forecast (Full Year) 97.84 Yen

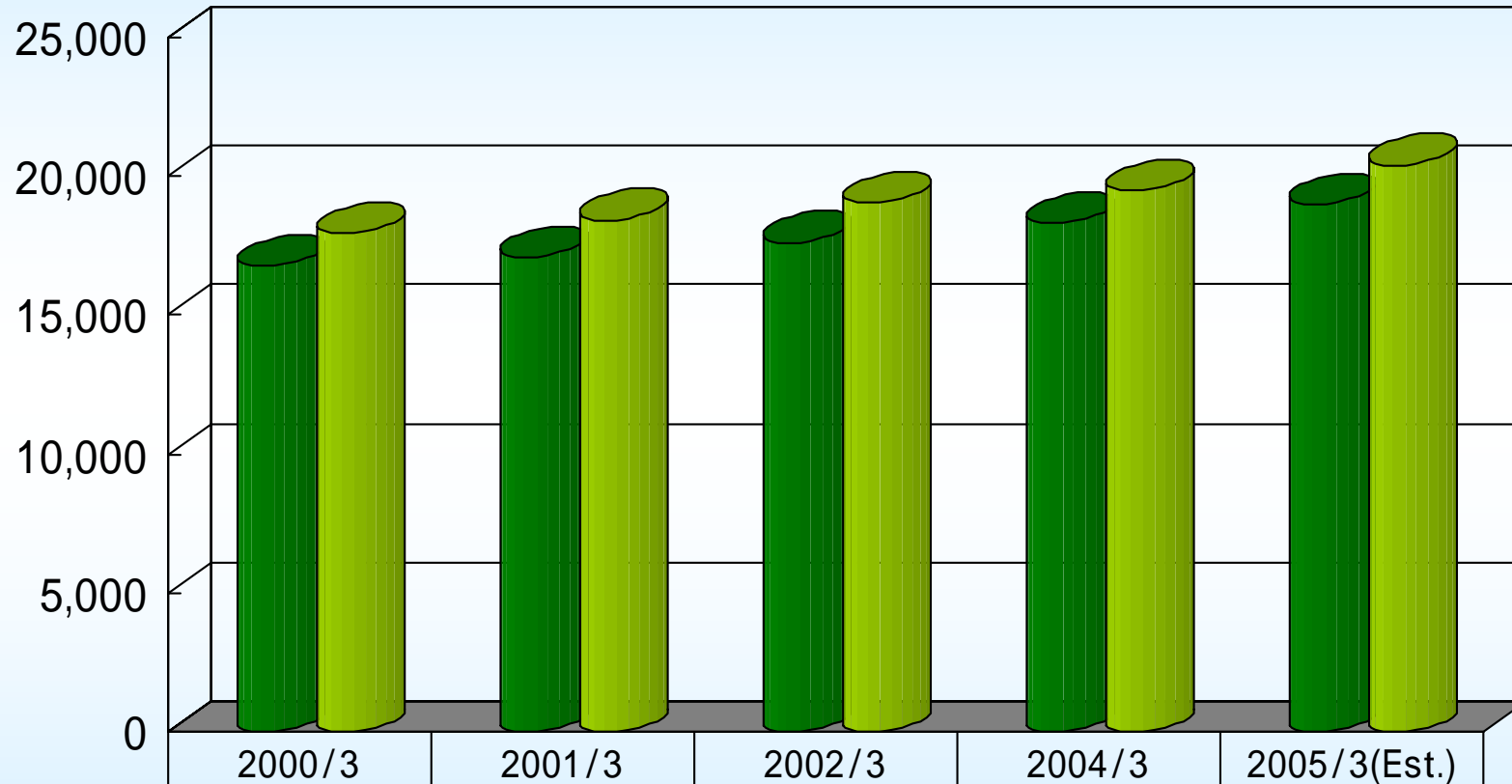
Revision of Earning Forecast for the Fiscal Year ending March 31, 2005 (Breakdown)

Consolidated Net Sales (Millions of Yen)

Initial Plan	20,800	Decrease due to extremely heated summer
Revision	20,400	A. Decrease in products for instant noodles B. Decrease in products for convenience stores
Increase /Decrease (amount)	400	Increase due to collaboration with different business category in same industry Increase sales by cooperation with restaurant industry
Increase /Decrease (%)	1.9%	Developing market for processed foods and take-out foods

Full-Year Forecast of Net Sales

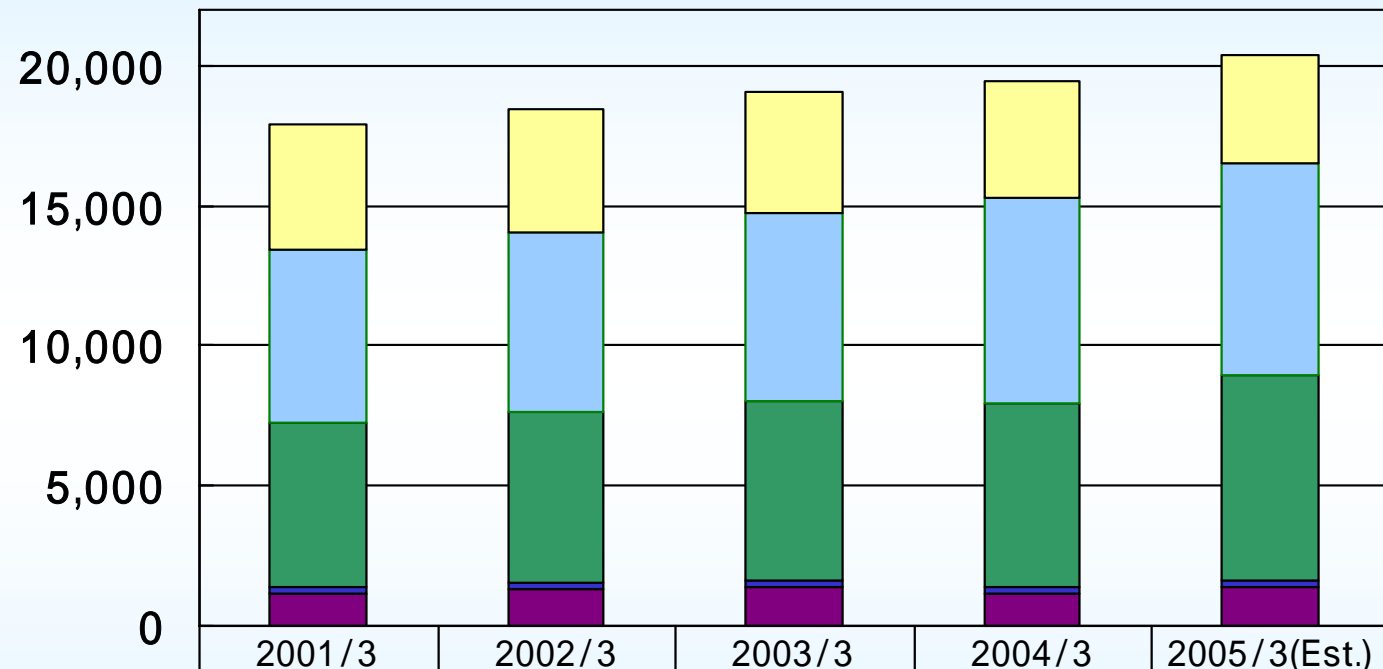
(Millions of Yen)



■ Non-consolidated	16,768	17,099	17,623	18,288	19,000
■ Consolidated	17,946	18,424	19,035	19,458	20,400

Full-Year Forecast of Net Sales by Industries

(Millions of Yen)



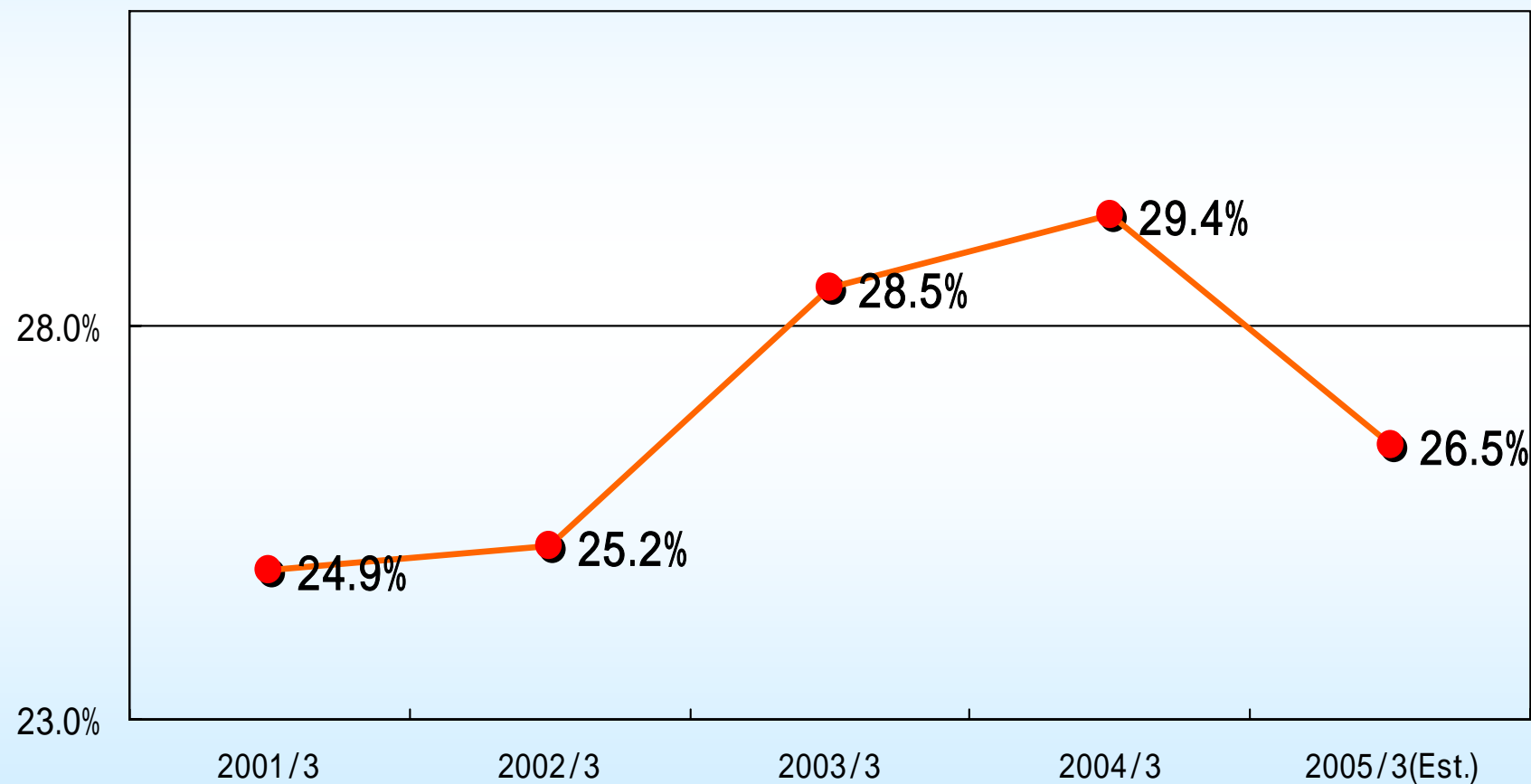
Instant Noodle	4,504	4,404	4,253	4,206	3,850
Processed Food	6,203	6,401	6,756	7,266	7,600
Restaurant Ind.	5,866	6,107	6,391	6,609	7,350
Exports	196	187	223	208	200
Consolidated subsidiaries	1,178	1,325	1,412	1,170	1,400

Revision of Earning Forecast for the Fiscal Year ending March 31, 2005 (Breakdown)

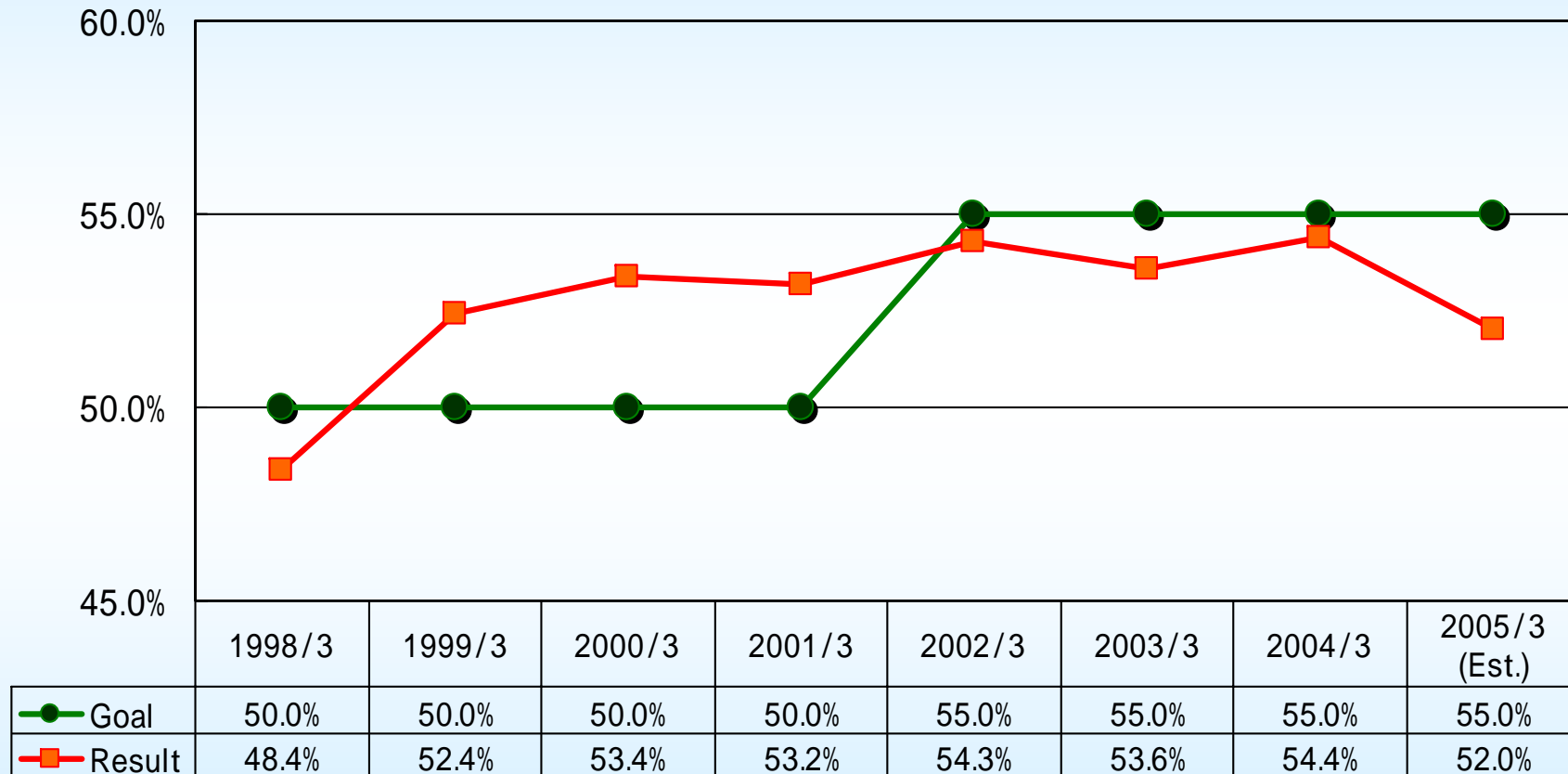
Consolidated Operating Income (Millions of Yen)

Initial Plan	6,300	<u>Decreasing Factor</u>
Revision	5,400	Devaluation loss of inventory of B S E -related products
Increase /Decrease (amount)	900	Disposal of inventory of products in small packets
Change	14.3%	Increase in energy costs
Operating income to sales	26.5%	<u>Increasing Factor</u>
		Increase productivity in second half-year
		Increase in rate of complete raw materials
		Enhance energy saving
		Operating income to sales is 3.8%
		(30.3% 26.5%)

Full-Year Forecast of Consolidated Operating Income Ratio



Full-Year Forecast of Non-Consolidated Marginal Profits Ratio



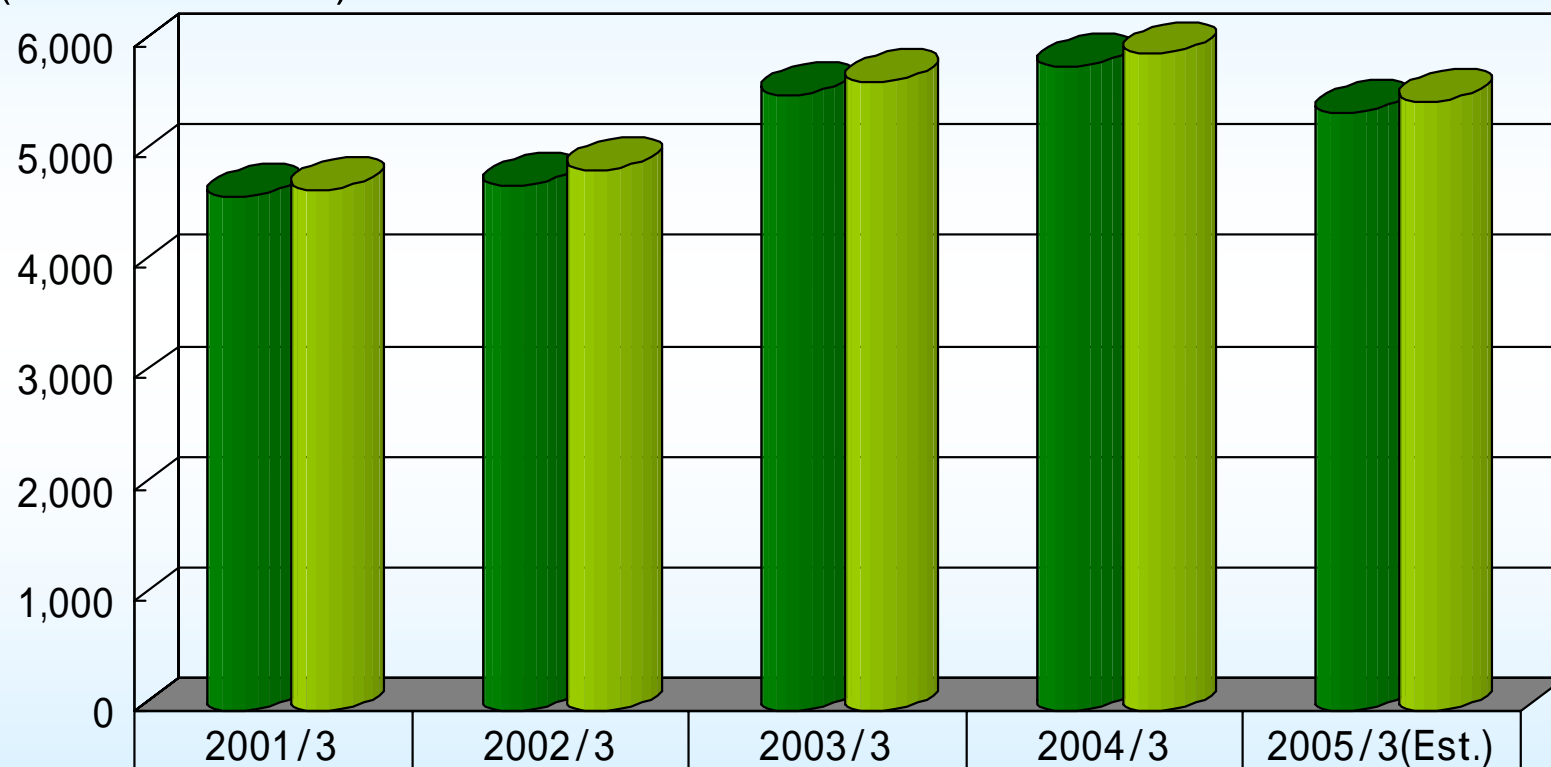
Revision of Earning Forecast for the Fiscal Year ending March 31, 2005 (Breakdown)

Consolidated Ordinary Income (Millions of Yen)

Initial plan	6,400	Adjusted ordinary income in accordance to decrease in operating income
Revision	5,500	
Increase /decrease (amount)	900	
Increase /decrease (%)	14.1%	Ordinary income to sales is 3.8% (YonY) (30.8% 27.0%)
Ordinary income to sales (%)	27.0%	

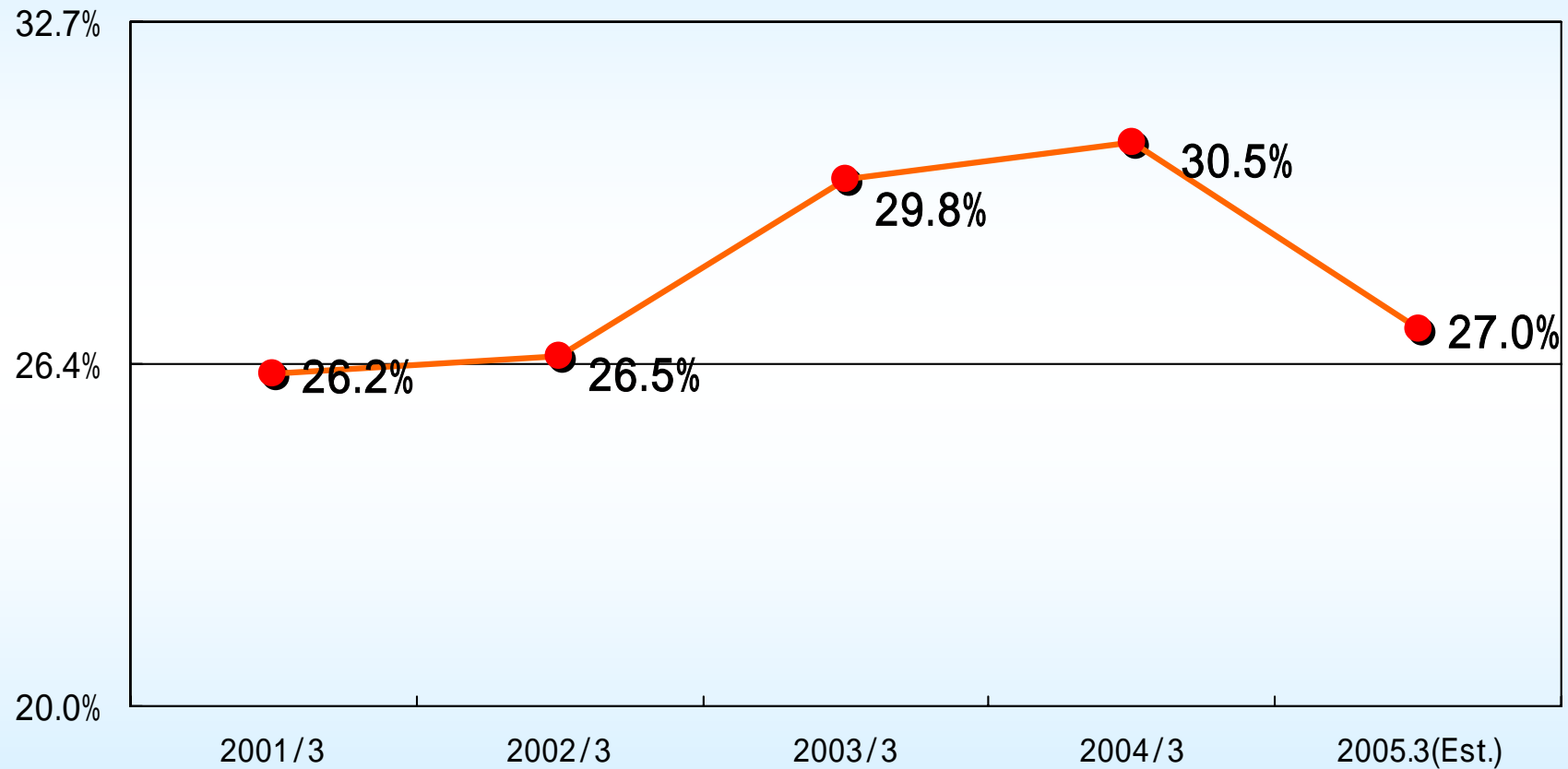
Full-Year Forecast of Consolidated Ordinary Income

(Millions of Yen)

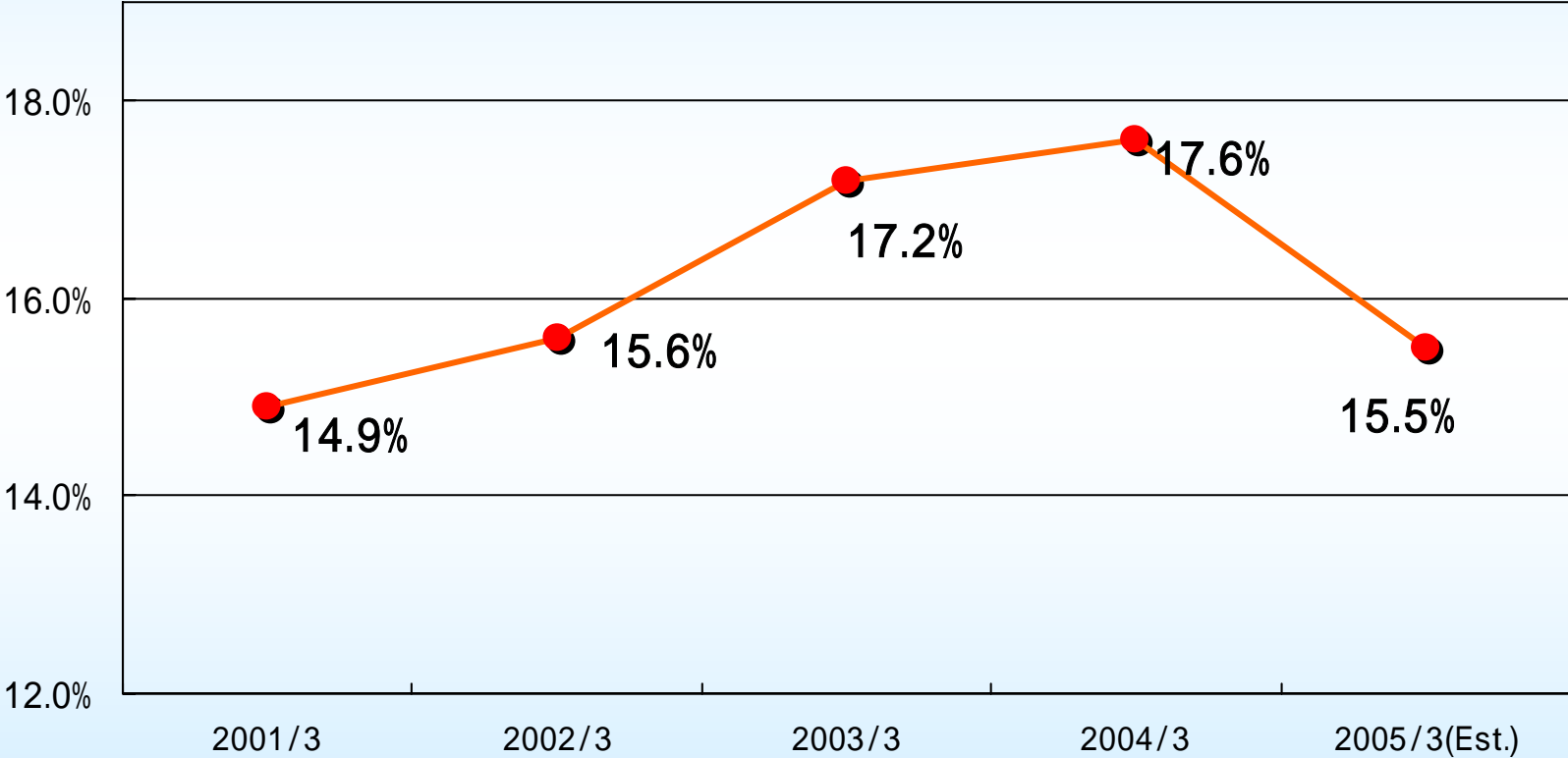


■ Non-Consolidated	4,637	4,742	5,562	5,813	5,400
■ Consolidated	4,710	4,886	5,673	5,930	5,500

Full-Year Forecast of Consolidated Ordinary Income Ratio

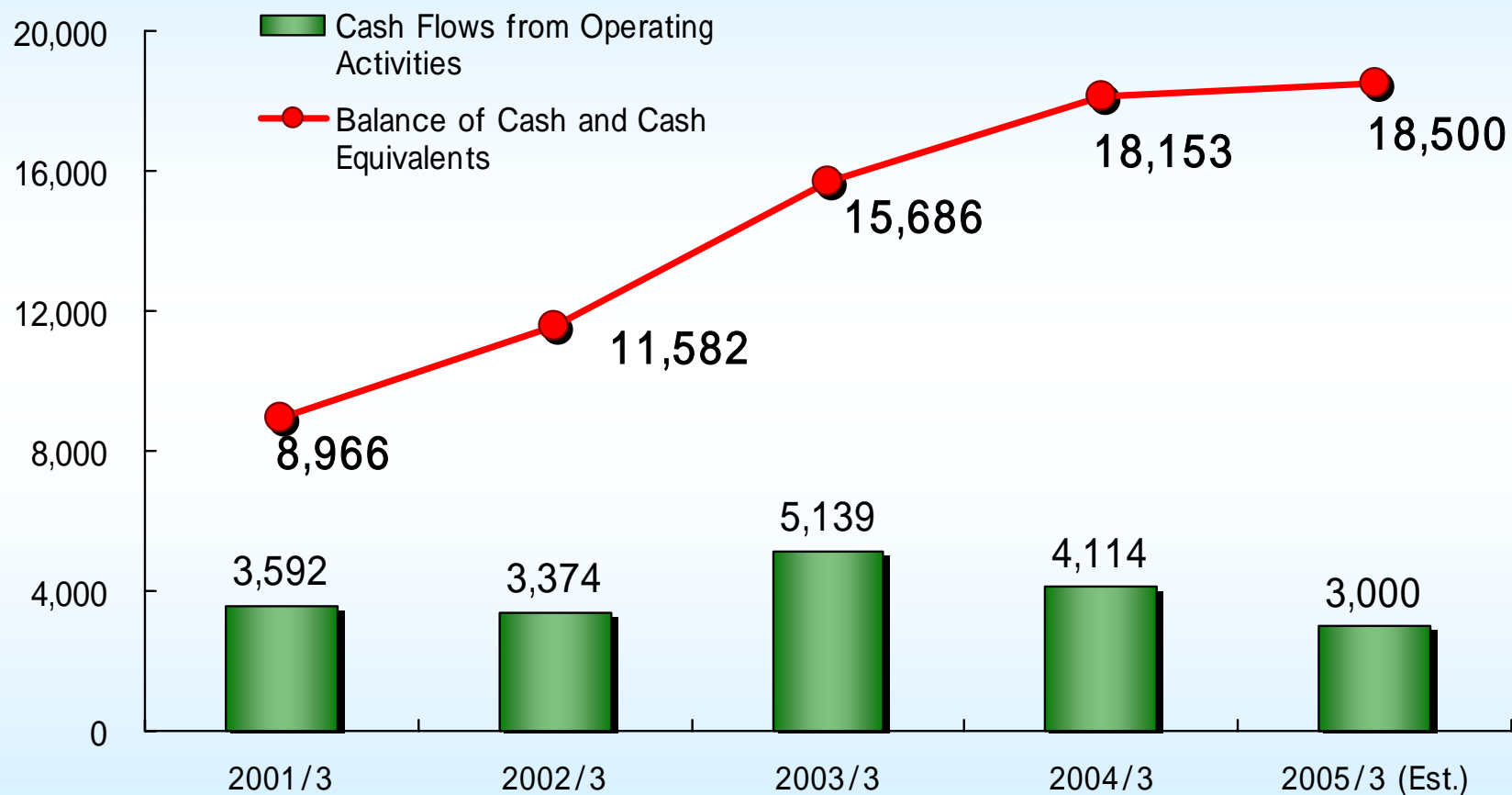


Full-Year Forecast of Consolidated Net Income Ratio



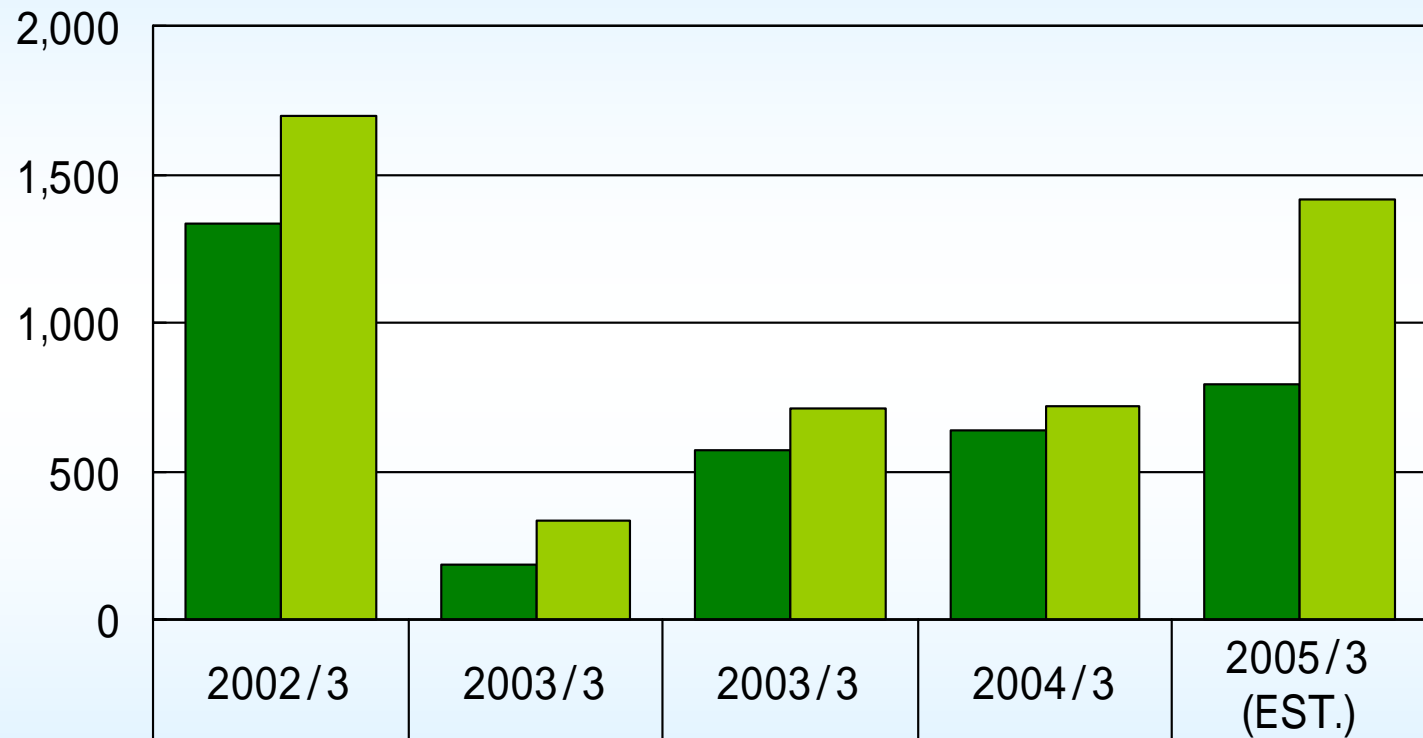
Full-Year Forecast of Cash Flows

(Millions of Yen)



Full-Year Forecast of Capital Investments

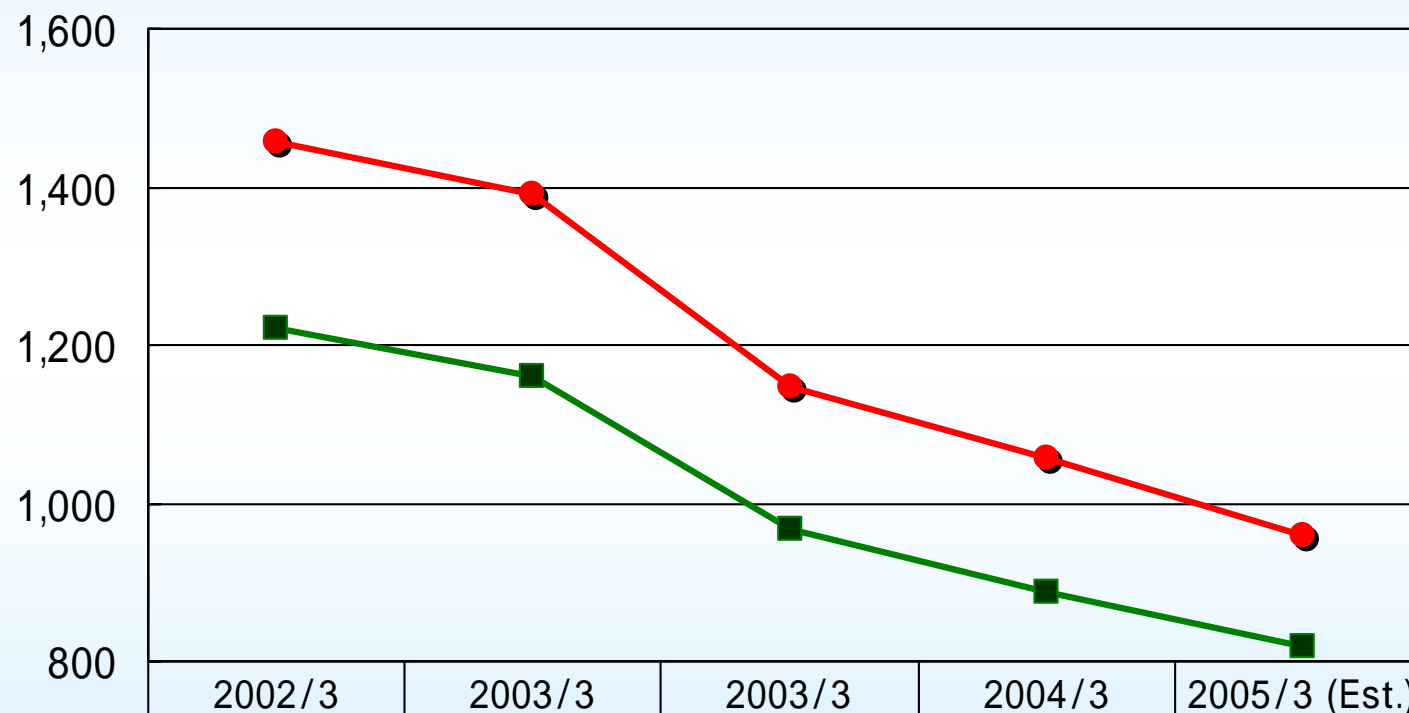
(Millions of Yen)



■ Non-Consolidated	1,330	188	574	639	795
■ Consolidated	1,693	330	714	715	1,415

Full-Year Forecast of Depreciation and Amortization

(Millions of Yen)



■ Non-Consolidated	1,220	1,160	966	887	818
● Consolidated	1,456	1,390	1,147	1,056	960

3. Capital Investments

Capital Investments

1. Japan



◆ Set up production facility with new technologies

✧ Location: Kyushu Second Plant

✧ Construction term: Completed in Nov., 2004

✧ Investment: About 3 million Yen

✧ Operation: Test run in 2004 and start commercial production

Capital Investments



2. Affiliate Company (France)

◆ F.P. Natural Ingredients S.A.S.

✧ Location : Alencon city

✧ Plant site area : 40,800 m²

✧ Construction term :

2005 (commencement) to 2006 (completion)

✧ Investment : Approx. 20 million Yen

Ariake Japan has already invested 3,000,000 euro.

Capital Investments



2. Affiliate Company (Belgium)

◆ F.P.N.I.BELGIUM N.V.

✧ Location: Maasmechelen city

✧ Plant site area: 40,000m²

✧ Construction term:

2005 (commencement) to 2006 (completion)

✧ Investment: Approx. 25 million Yen

Ariake Japan has already investment 2,300,000 euro.

Capital Investments



2. Affiliate Company (China)

◆ QINGDAO ARIAKE FOODSTUFF Co., Ltd.

✧ Location: QINGDAO, JIAO NAM

✧ Plant site area: 80,000m²

✧ Construction term:

Commencement and completion in 2005

✧ Investment: Approx. 5 million Yen

4.Reference

Long-Term (Five-Year) Management Plan (FY2003 to FY2007)

Four Major Points

1 Promote to focused to be the groups that keeps growing

Cultivate the market by the quality of the products
Seek out new demand of newly developed products

2 Create corporate wealth through accumulated advanced technologies

Renovate production technology
Complete technologies for bringing completed products to the European market
Increase add-value of newly developed products

3 Promote Global Strategies

Promote “France Plan” and get it on track for growth
Expand Production- in- the- best- place system by strengthening a tri polar structure (Japan, U.S., and China)

4 Consider strategies for efficient use for capital

Implement effective capital investments mainly overseas
Invest strategically to efficient newly and related businesses
Carry out capital policies targeting maximization of stock value in the long term

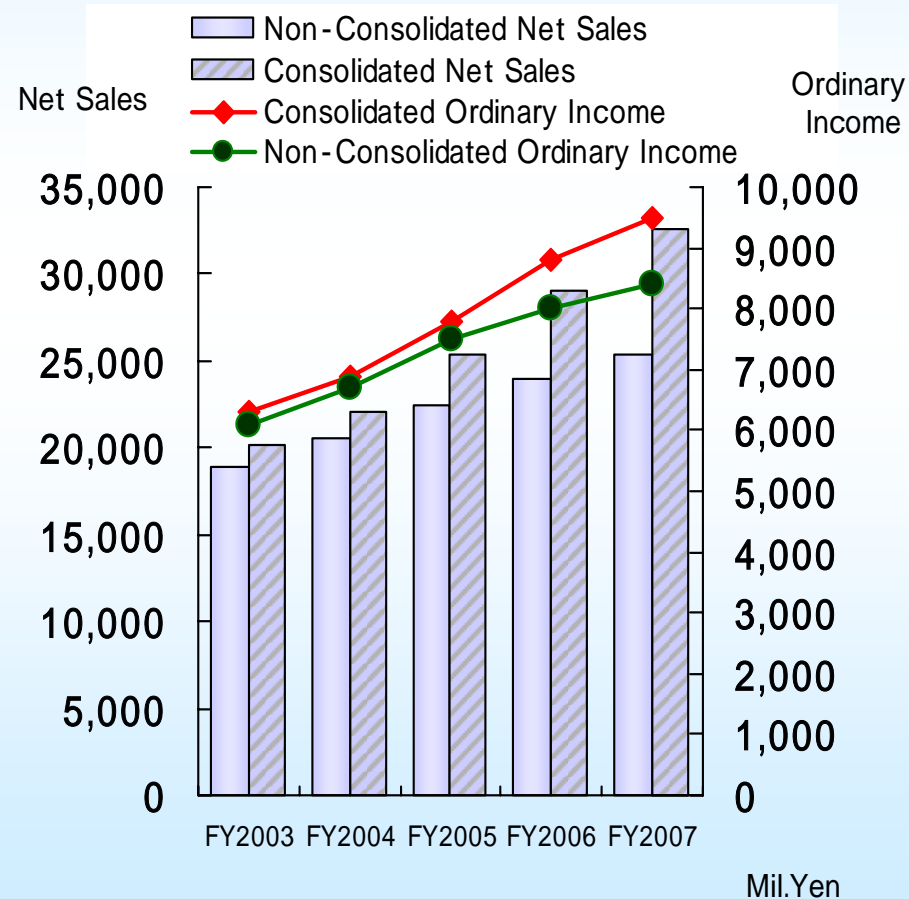
Long-Term (Five-Year) Management Plan (Net Sales/Ordinary Income)

Numerical Target in FY2007 (Billions of Yen)

	Consolidated	Non-Consolidated
Net Sales	32.6	25.3
Ordinary Income	9.5	8.4

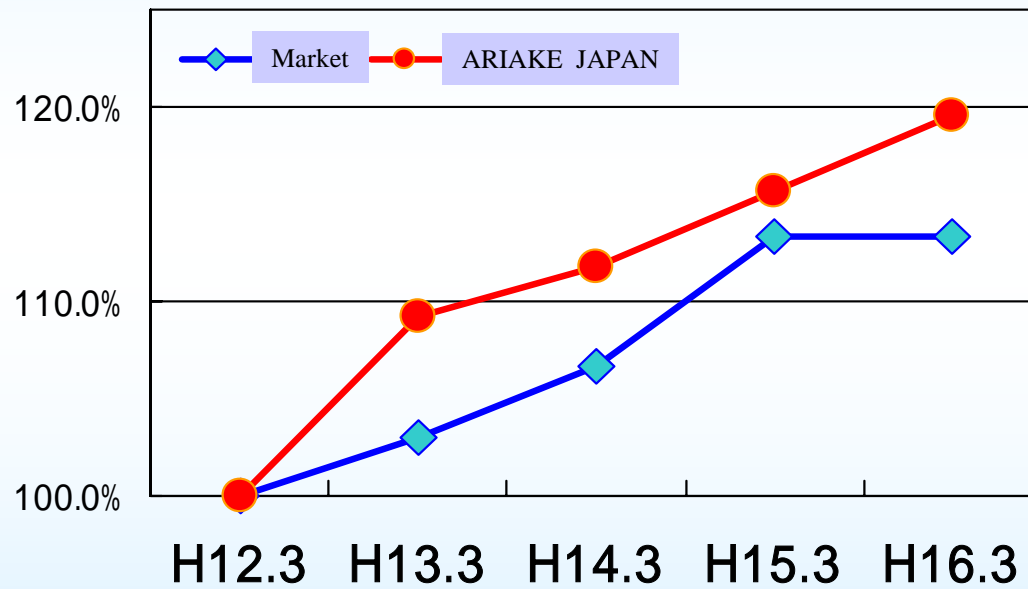
Growth Rate of Five-Year-Term

	Consolidated	Non-Consolidated
Net Sales	172%	142%
Ordinary Income	170%	153%



Natural Seasoning Product Market

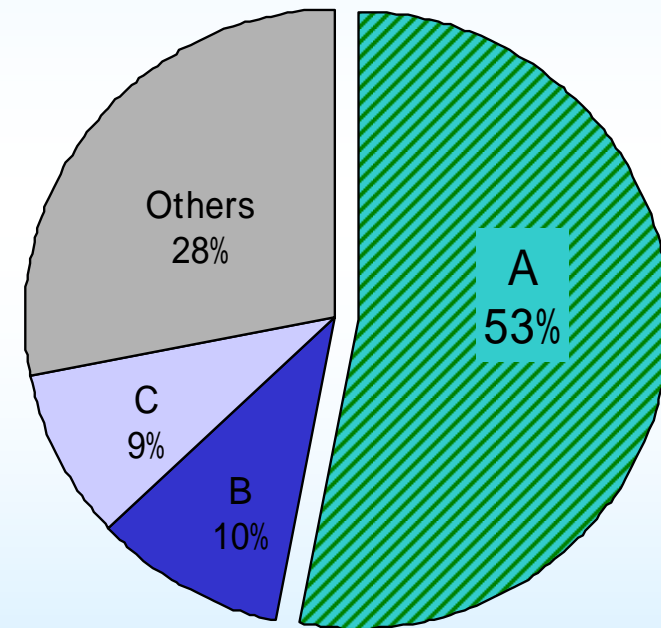
Comparison of the market trend
and ARIAKE JAPAN



(Millions of Yen)

	FY2000	FY2001	FY2002	FY2003	FY2004
Market	300	310	320	340	340
ARIAKE	153	167	171	177	183

Market Share



Gift to Shareholders



Itoham Foods Brand
Assortment produced
in our factories

Nabe soup

Barbecue sauce

Shabu Shabu sauce

Sukiyaki sauce

Minestrone soup

Inquiry about this information meeting

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